



// Commercial Account Manager

Permanent Full-Time

At Entegra we understand that people - on both sides of the counter - are our most important resource. Our dedicated employees work together towards a common goal of providing an outstanding financial experience for our members. Entegra is a vibrant, growing organization with over \$750 million in assets under administration across 4 branches and an online savings division, focused on making a positive difference in our members' lives.

Position Responsibilities:

Reporting to the Director, Commercial Banking, the Commercial Account Manager is a key contributor in marketing Entegra Credit Union's products and services through the promotion, up selling and cross selling of the full range of lending and investment products with an emphasis on commercial loans, mortgages and lines of credit. You will contribute to the commercial loan portfolio through the credit granting process, assessing loan viability and risk; and ensuring loans are within policy and lending limits. You will lead business relationships with your members by recognizing their needs and by soliciting business and fostering relationships that add value and contribute to the overall success of the credit union. You will strive to retain and enhance our relationships with our current members while also proactively identifying opportunities to grow our membership and develop new business.

The Person:

You are looking for a career that offers continuous growth and development. As part of Entegra's Commercial Lending team, you are ready to build and maintain a high profile within the community. You have a minimum of five (5) years of progressive commercial lending experience along with post secondary education and/or enrollment in other credit training programs. You exhibit strong financial acumen and are technically proficient in both Windows and the Microsoft Office Suite. Previous experience working within the DNA banking system software would be considered an asset. You bring a professional attitude, organizational skills and a strong work ethic to this team environment. You enjoy working collaboratively with your teammates and are willing to share your experience to help mentor others.

A comprehensive benefits package is offered with this position, in addition to a competitive salary.

*Those interested in applying are asked to submit a resume and cover letter by **Friday, September 25, 2020** and referencing posting number **2020-21** to:*

Entegra Credit Union
Human Resources Department
hr@entegra.ca

We thank all candidates for their interest; however only those considered for an interview will be contacted.

We belong together.