



// Financial Services Officer

Two Positions Available – Jefferson Branch and Gateway Branch
Permanent Full-Time

At Entegra, we understand that people – on both sides of the counter – are our most important asset. Our dedicated employees work together towards a common goal of providing an outstanding financial experience for our members. With four branch locations across Winnipeg and an online savings division, we are focused on making a positive difference in our member's lives.

The Opportunity:

The Financial Services Officer (FSO) offers professional service to existing and potential members through their in-depth knowledge of Entegra Credit Union's full range of lending products and services.

Position Responsibilities:

Reporting to the Assistant Manager, the FSO's primary responsibility is continued development of the retail lending portfolio. This position also participates in building deposit growth of the branch by uncovering additional business for members through gathering information about their assets held at other FI's and providing them options for that business at ECU. With their knowledge of personal financial planning this position talks with members about how Entegra's services can better their financial outlook, providing the members with the well-rounded, reliable service they have come to expect at Entegra Credit Union.

Daily responsibilities of this position consist of assisting members with loan renewals, interest rate adjustments, re-financing, consolidations, loan extensions and any other inquiries.

The Person:

We are looking for someone who will work to pro-actively retain our existing members while also pursuing new sources of business. As part of Entegra's lending team you are a highly motivated individual who is ready to build and maintain a high profile within the community. You have a proven ability to build and maintain member relationships and contribute to the credit union's profitability. You have lending experience along with post-secondary education and/or enrollment in other training programs. Knowledge and experience selling and cross-selling deposit products and services and previous experience working within the DNA banking system software would be considered an asset.

A comprehensive benefits package is offered with this position, in addition to a competitive salary.

Those interested in applying are asked to submit a resume and cover letter by **Thursday, May 6, 2021** and referencing posting number **2021-13** to:

Entegra Credit Union
Human Resources Department
hr@entegra.ca

We thank all candidates for their interest; however, only those considered for an interview will be contacted.

We belong together.